# Jane Smith

Baltimore, Maryland

Phone xxx-xxx Email jane.smith56@ubalt.edu

## PROFESSIONAL SUMMARY

International Business student with 5 years of experience working in team-based and support environments. Seeking an entry-level program management position.

## **CORE QUALIFICATIONS**

- Client management databases
- Create and update financial models
- Professional communication and attitude

## **EDUCATION**

University of Baltimore, Baltimore, MD

Bachelor of Science in Business Administration, International Business

## **RELEVANT COURSEWORK**

- International Business
- International Financial Management
- Macro and Microeconomics

- Analytical skills
- Detail oriented with the ability to multi-task
- Excellent presentation skills

May 20XX

June 20XX – December 20XX

June 20XX – August 20XX

June 20XX – August 20XX

- Strategic Management
- Statistics
- Business Ethics

#### **EXPERIENCE**

World Trade Center Institute, Baltimore, MD

## Program Management Intern, Emerging & Developing Global Executives (EDGE) Program

- Participated in the process of developing and executing program sessions management and logistics
- Researched Maryland's top international companies and industries
- Utilized client management databases, such as Salesforce and Access
- · Performed research on strategic alliances and potential new sources of revenue building
- Assisted with EDGE participant retention and composition analysis
- Communicated with potential participants and sponsors
- Attended WTCI networking events

#### Baruch Bank, Baltimore, MD

#### **Finance Intern**

- Assisted with financial analysis for global assets and marketing sizing
- Developed flow charts, processed documents and reviewed metrics

#### CitiFinancial, Baltimore, MD

#### Intern

- Performed basic coding and designing for the company's program, Maestro with basic java coding
- Filed and typed memos to supervisors detailing activities for the day
- Conducted meetings with supervisors and school counselor weekly reviewing learning outcomes and projects